



Schedule of Commissions

Retirement Plus Multiplier[®] Annuity

For Purposes of this Compensation & Product Schedule, the term “you” or “your” shall have the same meaning as the term “Agent” in the Agreement.

This Compensation & Product Schedule (this “schedule”) is part of your agreement or contract with Company (“Agreement”) and is in effect on the later to occur of: (1) the date this Schedule was first approved by an Authorized Representative, (2) the effective date of the Agreement, or (3) the effective date assigned by Company for the latest approved transmittal sheet, for Company’s Annuity products (the “Products”), as submitted by your Sentinel Agency Director. Terms not otherwise defined in this Schedule shall have the meaning set forth in the Agreement.

All Commissions

The Company shall use the following rates for policies issued on applications produced by you or, if applicable, other persons in your down line distribution who submits Product applications that designate you. Your rate for each policy will be reduced by any rates the Company has assigned to other persons in your down line distribution for such policy, if any. In no event shall the rate credited to you and your down line distribution for each policy exceed the rate provided on this Schedule.

Commission Chargebacks

- **Death Benefits**

No chargeback if issue age is under 80.

50% chargeback in year 1 if issue age is 80+.

- **Withdrawals & Surrenders**

100% chargeback 1st six months and 50% for 2nd six months in the first year for all issue ages.

Replacement Rules

A policy is regarded as a replacement policy if it meets the definition of “Replacement” set out in state regulation and Sentinel’s written policies.

First year compensation from replacements of any business from products provided by Sentinel is based on the increase in annualized commissionable premium only. This is applicable to all replacements identified as such at the time of submission where the old policy has been in force for more than 12 months.

For external replacements, commissions will be calculated the same as new business unless state special rules apply.

Note: These rules are current as of March 20, 2013 and are subject to change as Annuity Products are approved in additional states.

General Provisions

1. Product Included. The provisions and conditions of the Schedule shall apply only to the Products specifically identified in the Schedule.

2. Non-assignment. You may not assign or pledge as collateral any commission payable under this Schedule. Any attempt to assign commission under the Schedule shall be void.

3. Administrative Rules. The Company’s administrative rules, practices and procedures may be revised, modified or Selected by the Company from time to time.

4. Laws & Regulations. Commission on the Products set forth above may be adjusted as required by any applicable laws or regulations.

5. Confidential Information. Confidential Information, as defined in your Agreement, does not include information relating to Compensation payments payable, paid or provided to you pursuant to this Schedule.

Commission Rates for Annuity Plans

All States

Commission Rates New Business, Internal, & External Replacement

Sentinel RPM Retirement Plus Multiplier® 5 Year Annuity	
Age	Commission Percent
0 - 75	7.00%
76 - 80	5.75%
81+	3.50%

Sentinel RPM Retirement Plus Multiplier® 7 Year Annuity	
Age	Commission Percent
0 - 75	7.50%
76 - 80	6.25%
81+	4.00%

Sentinel RPM Retirement Plus Multiplier® 10 Year Annuity	
Age	Commission Percent
0 - 75	8.00%
76 - 80	6.75%
81+	5.75%